Zencap
Asset Management

Testimony by Louise Deslandes, GreenYellow's *Asset Manager* (BU France) and Romane Vieira, *Global Impact Manager* (BU Corporate), a company supported by Zencap AM since 2024 in the context of financing asset acquisitions

French company, GreenYellow, is a major player in the energy transition in France and internationally, and an ally for businesses and local authorities in their decarbonization efforts and pursuit of energy independence. An expert in solar photovoltaic production, energy efficiency programs, energy storage, and electric vehicle charging infrastructure, the group studies, finances, develops, and operates assets that enable them to produce green, local, and competitive energy. https://www.greenyellow.com/

Zencap AM: Could you tell us about GreenYellow's sustainability policy regarding its energy production activities?

Romane V.: GreenYellow places sustainability at the heart of its activities and implements a rigorous sustainability policy that integrates environmental assessment, carbon footprint reduction, diversity of energy solutions, and a constant commitment to health and safety across all of its projects.

In terms of environment and biodiversity, most of the projects developed by GreenYellow are in the commercial and industrial (C&I) segment and take the form of photovoltaic power plants installed on roofs or shade structures on already artificialized land. Before installation, environmental studies are systematically conducted in compliance with local regulations. These studies identify any potential impacts on ecosystems, biodiversity, natural resources, and the landscape. If necessary, these studies lead to the implementation of concrete preservation or compensation measures, thereby strengthening the integration of projects into their environment.

In terms of energy, GreenYellow is implementing a strategy of diversifying the mix, combining decentralized solar photovoltaic production, energy storage, energy efficiency, and electric vehicle charging infrastructure. In 2024, this approach enabled the avoidance of nearly 546,000 tons of CO_2 equivalent emissions thanks to the projects implemented at our customers' sites. The group has also set itself the goal of achieving carbon neutrality in its Scope 1 and 2 by 2040 and continues to strengthen its integrated offerings in order to support its industrial customers in their own decarbonization journey, without the need for investment.

The health and safety of employees, partners, and subcontractors is also a high priority. All staff are trained in HSE (Health, Safety, Environment) requirements, through the internal implementation of Golden Rules and the obtainment of necessary certifications. In 2024, GreenYellow implemented around 15 HSE routines, including regular site audits, last-minute risk analyses, and controlled issuance of work permits. More than 1 300 audits were carried out during the year, and an accidentology dashboard is consolidated monthly to ensure rigorous risk prevention management.

Zencap AM: How do projects such as those financed by Zencap AM provide a solution to the challenge of energy transition?

Louise D.: The projects financed by Zencap AM, specifically those developed by GreenYellow, provide a concrete and sustainable response to the challenges of decentralized energy transition on several levels.

On the Reunion Island, the financed power plants are innovative agrisolar installations that combine renewable energy production with local agricultural production. These projects help to strengthen the island's energy independence and reduce CO_2 emissions, while improving the economic conditions and productivity of farms.

In metropolitan France, the projects supported by Zencap AM are mainly rooftop photovoltaic power plants or solar carports, installed on already artificialized urban surfaces such as parking lots or industrial buildings. This model has several advantages:

- Optimizes land use without encroaching on natural or agricultural land.
- Boosts local energy production by generating green electricity close to the areas where it is consumed, also known as photovoltaic self-consumption.
- Easily integrates into existing infrastructure, limiting environmental impacts and land use conflicts.
- Enables businesses and local authorities to reduce their energy bills, improve their carbon footprint, and commit to a path of decarbonization through renewable energy.

Zencap AM: How do you address sustainability issues in your supply chain?

Romane V.: At GreenYellow, supply chain sustainability is addressed through a comprehensive Responsible Purchasing approach, implemented since 2021 and structured around the principles of the ISO 20400 standard. This approach includes a supplier risk matrix, a demanding third-party referencing process, on-site social audits, and ESG assessments of high and medium-risk suppliers. A Responsible Purchasing Code completes this system.

On the environmental front, GreenYellow favors sustainable, trust-based relationships with our suppliers and subcontractors. We work with long-standing partners, including manufacturers of photovoltaic modules, inverters, and industrial systems. The assessment focuses particularly on the carbon footprint of products, the traceability of production sites, and compliance with ESG policies. We share with them the latest developments in European regulations concerning eco-design, the use of raw materials, recycling, and the future criteria they will have to comply with in order to remain suppliers.

On the social front, since 2021 GreenYellow has been conducting annual on-site social audits via the ICS (Initiative for Compliance and Sustainability) platform, in line with our global internal policy, which incorporates its key principles. These audits are not limited to a simple document check: an external auditor physically visits our partners' factories, which allows for a better understanding of their working environment and direct awareness of our requirements, particularly in terms of human rights.

Prior to each audit, suppliers must declare their own suppliers on the platform, thereby enhancing supply chain transparency and gradually feeding into our mapping of tier 2 suppliers. At the end of the audit, a rating is assigned. In the event of major non-compliance, a corrective action plan is required. If the issues are critical, a second audit is scheduled. Pending a satisfactory rating, orders may be temporarily suspended.

In 2023, GreenYellow launched a pilot project dedicated to the photovoltaic supply chain within La Plateforme Verte's Supply Chain Working Group. This initiative aims to pool social audits among tier 1 suppliers, develop a shared map of tier 2+ suppliers, and monitor their progress through corrective action plans. It now brings together five companies in the sector, who cooperate to improve social practices throughout the industry.

This strategy is overseen by an ESG Committee and a CSR Committee bringing together key operational departments. Management is based on more than 300 ESG indicators, consolidated using digital tools and validated by a cross-functional team. Finally, GreenYellow has been awarded the EcoVadis gold medal for four consecutive years, demonstrating the robustness of its approach.

Zencap AM: How do you anticipate the end of life of your photovoltaic power plants?

Louise D.: Our priority at GreenYellow is to extend the life of our installations as much as possible. Our power plants are designed to operate for an average of 30 to 40 years. We do everything we can to extend their life through proactive maintenance, continuous performance monitoring, and targeted replacements, particularly of inverters. At the end of their life, photovoltaic panels installed in metropolitan France and in the overseas territories are taken care of by the approved eco-organization Soren, through our contribution to the eco-participation program. This system guarantees that they are collected and recycled according to their technology and condition. The average recovery rate reaches 94% for crystalline silicon modules with aluminum frames.

The interview was conducted on June 19, 2025, as part of Zencap AM's 2025 ESG Report.